



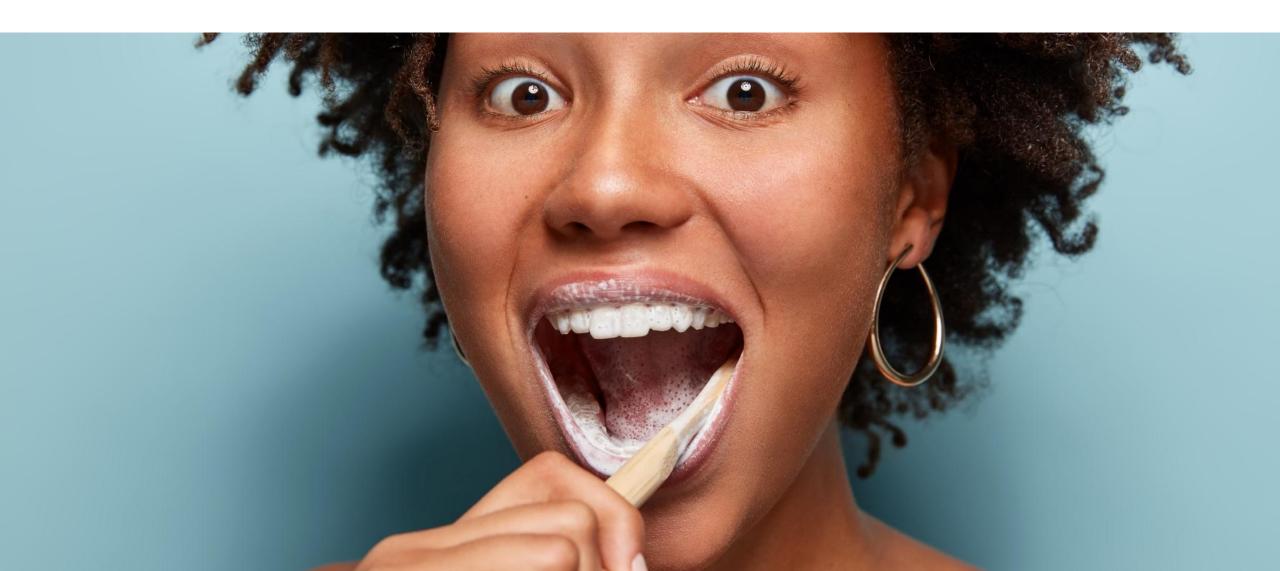
Supply chains in today's VUCA world

13. DIY E-Commerce Tag | Köln, 02.09.2025

Patrick Schwab – Department Head DACHSER DIY Logistics



Supply chain - As natural as brushing your teeth









Volatility

The more volatile the world is, the more and faster things change.

U

?

Uncertainty

The more uncertain the world is, the more difficult it is to predict it.

C



Complexity

The more complex the world is, the more difficult it is to analyse it.





Ambiguity

The more ambiguous the world is, the more difficult it is to interpret it.

How does VUCA impact supply chains



Threats

- Protectionism
- Tariffs / Penalties
- Wars / terrorism
- Pandemic
- Volatile markets



Trends

- Digitalisation and Al
- Robotics and automation
- Sustainability
- Omnichannel / B2C

Risks

Labour shortage

Cybercrime

Climate change

Capacity constraints



How is VUCA noticeable in daily business?







Causes

- Average in the Suez canal
- Temporary closures of airports and seaports due to the pandemic
- Foreign trade policy

Consequences

- Ships in waiting position
- Extended transit times
- Lack of loading equipment
- Increase in freight rates





Disruptions in supply chains happens every day







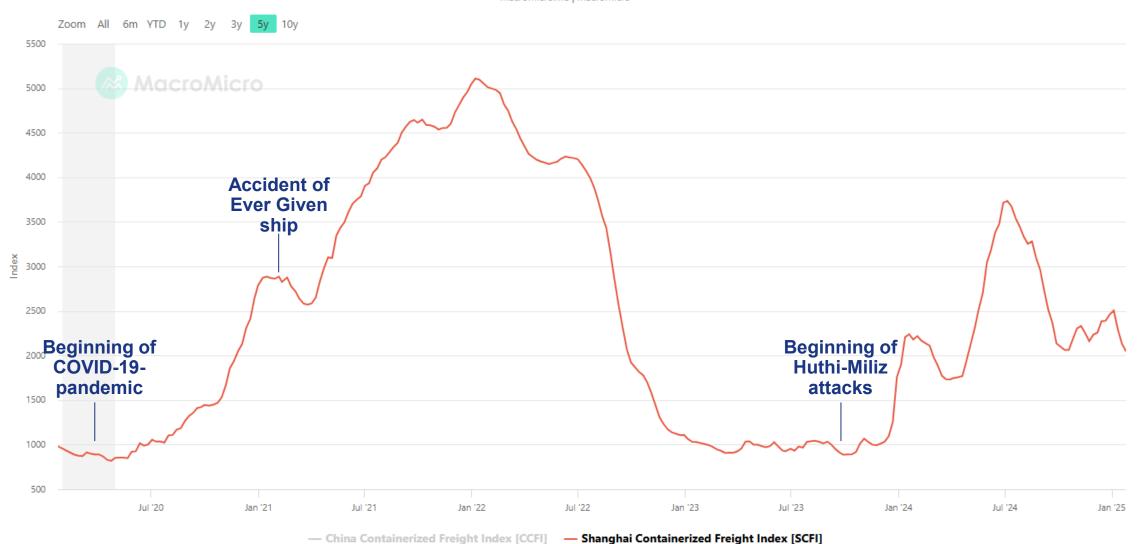










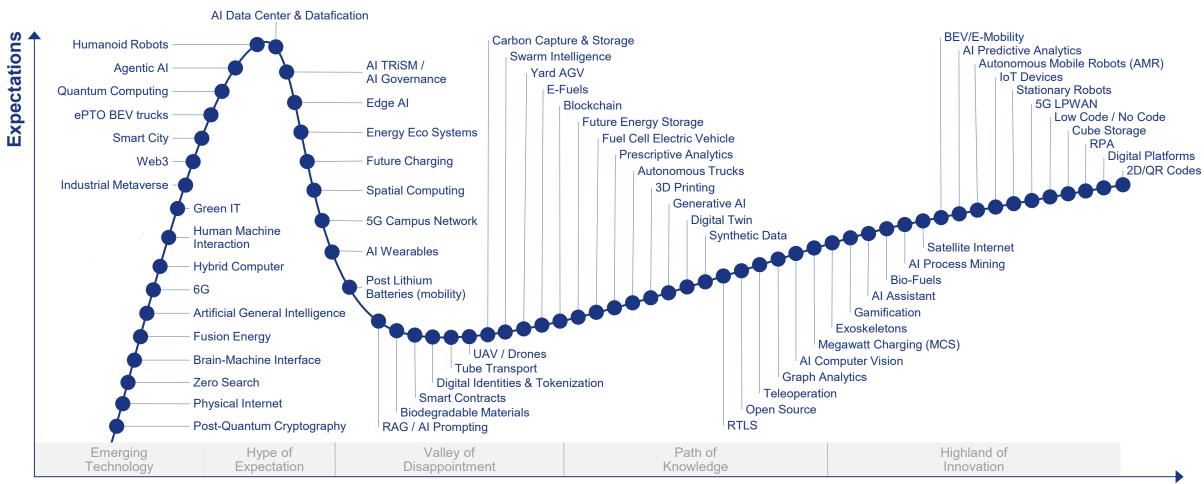


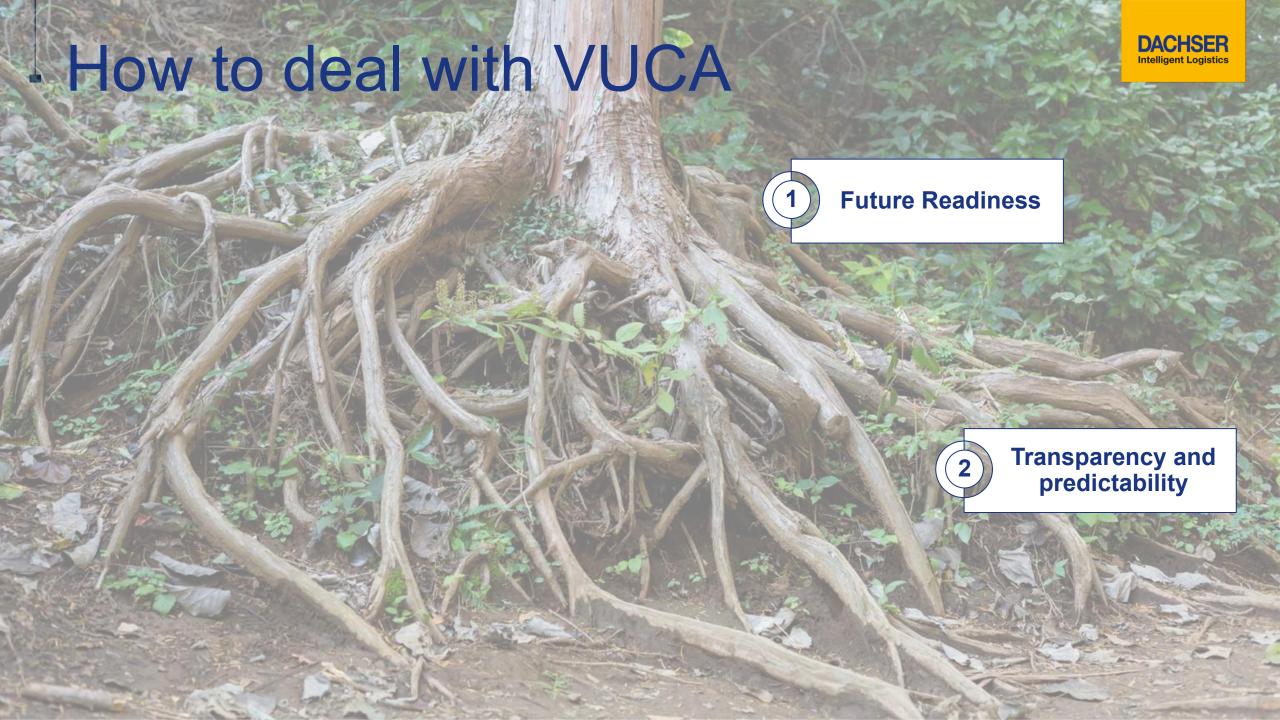


Spotlight Technologies for Logistics



R&D Technology Cycle 2025





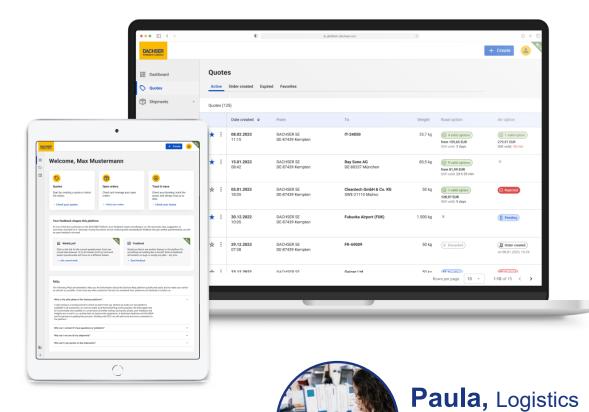
Setting a new standard



Agile working



Oscar, Clerk who coordinates orders and dispatch



Carl, Supply Chain Manager with a view to the logistics balance sheet

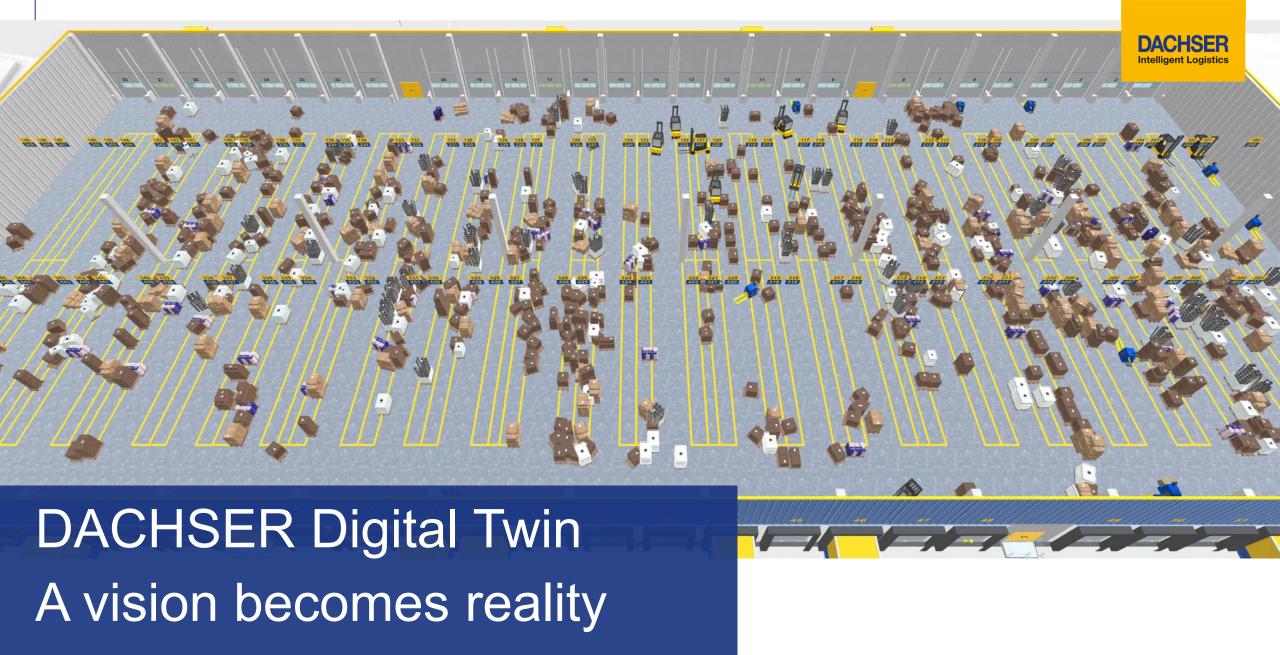
Hybrid teams

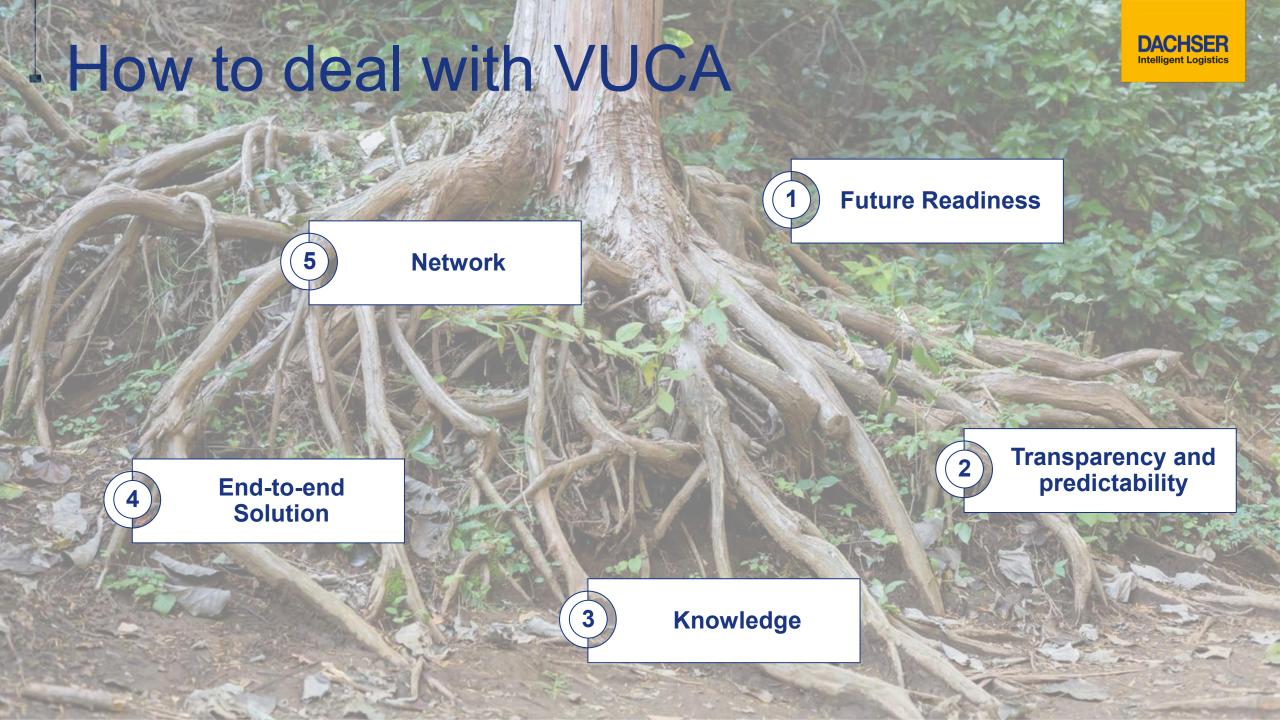


Manager with a focus on problem solving

Greenfield development with long experience

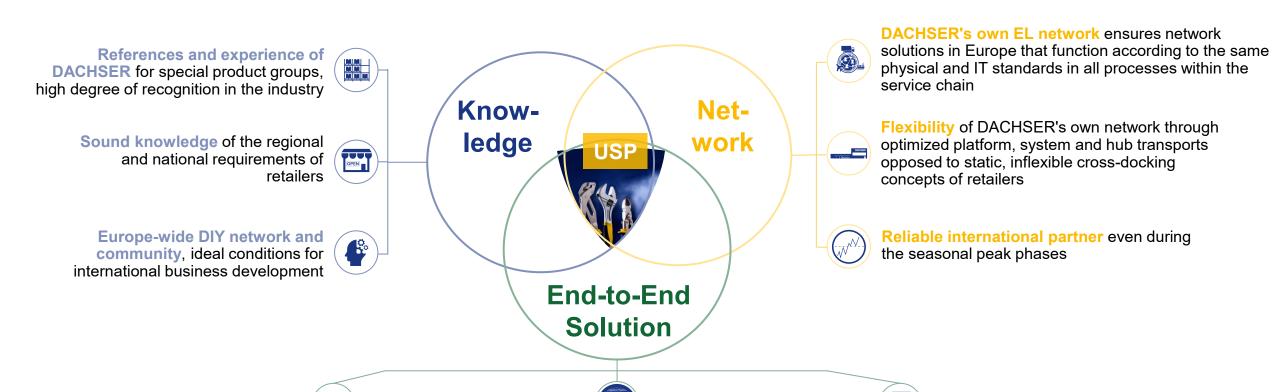
Customer-centered





Interaction between all involved parties





Very high delivery reliability, quality and customised transport solutions (e. g. targo on-site fix) The goods can be **permanently delivered** according to demand so
that all products are always available
at the point of sale without interruption
and out-of-stock situations are
avoided

Optimisation of our customers' logistics balance sheet, e. g. by avoiding penalties and reducing complaints processing

Take aways

The challenges won't go away

- Sustainable and resilient supply chains are essential for your business model
- Availability of goods in relation to price
- Diversification of sources of supply
- Identifying own weaknesses
- Invest in supply chains / Resilience
- Planning and bundling of supply flows
- Strategic partnerships with intelligent networks



